



PETROGATES

LOGISTICS SERVICES

COMPANY PROFILE



About Us

LOCAL EXPERTISE, GLOBAL CONNECTIONS

Petrogates Logistics is connecting Iraq and the world to co-create a better future for businesses and people. We leverage our deep expertise, strong established networks, strategic partnerships and customized logistics solutions to fulfil demands even under uncertainty. Our experience, support and expertise in the area of logistics, customs clearance, freight forwarding, warehousing, value-added services and inland transportation connects and mobilizes global and regional markets. Our dedicated people, agile thinking and multimodal solutions empower our customers to achieve operational efficiencies, cost savings, lower risk and focus on their core work. Petrogates is bravely seeking new frontiers and changing the way logistics operates in Iraq and beyond.

We can handle shipments varying from minimum weights to full equipment loads as well as overweight and oversize cargo for both ocean, air and over the road freight forwarding.



Vision & Mission

COMMITTED TEAM, MULTIMODAL
SOLUTION AND AGILE THINKING

- Our Vision is supported by four strategic focus areas that set the ambition for Petrogates

“Customer” statement: We offer our customers global and competitive transport and logistics services of a consistent high quality.

“Growth” statement: We actively pursue profitable growth balanced between a solid above market organic growth and an active acquisition approach.

“Operational Excellence” statement: Operational excellence in our business processes are crucial in order to operate with the highest productivity, enabling us to be competitive and deliver timely and high quality services to our customers.

“Manpower” statement: We strive to attract, motivate and retain talented people by offering responsibility, empowerment and growth opportunities. We treasure sound business acumen and work together as a global family to drive the business forward.

- Our Mission is to provide the necessary financial substance to sustain the company and its employees and to meet our customers’ requirements through high quality service, cost control and the development of our human capital.

Petrogates Brand Objectives

Brand Purposes

Petrogates introduces new logistics solutions to transit trade corridors, through provision of improvements in current process management & services procurement in the transit trade areas of Iraq & Middle East

Brand Promise

Local Expertise, Global Connections

Brand Pillars

Committed Team

Agile Thinking

Multimodal Solution

Brand Values

- Dare To Lead
- Get It Done
- Going Above And Beyond

Brand Personality

Agile | Brave | Collaborative | Contemporary | Reliable

Tone of Voice

- Simple Professional
- Agile & Result Oriented
- Engaging & Collaboration

HSSEQ

Health, Safety, Security, Environment & Quality

Commitment, training and a constant pursuit of better performance is the foundation of our HSSEQ initiatives. One of our tools to achieve excellence within all areas of HSSEQ is our Management System ensuring continual improvements in all parameters.

Great achievements require teamwork, and all Petrogates employees shall comply with existing laws and regulations, encourage a safe workplace and make an effort to protect our colleagues. This reflects our spirit, values and culture. Measuring our performance is part of ensuring our progress. We are committed to set the highest standards within HSSEQ to protect the environment, our company and our most important asset – our employees.

Certifications

Petrogates' HQ in Erbil, Iraq is certified according to ISO 9001:2015 (Quality), ISO 14001:2015 (Environment) and ISO 45001:2018 (Health & Safety). We strive to give our business the best support, when it comes to tools and standards, and we have a corporate process in place to assist during a certification project of 8-12 months. We are business driven and the business chooses whether a certification process should be initiated.

Health

A healthy workforce is vital for our success, and we encourage our employees to be active, have fun, create social relations internally and strengthen our teamwork and culture through sports activities.

Safety

Every Petrogates employee has the right to a safe workplace with a minimum of risks. We are committed to keep working for improvements, provide training and education for all employees, and we encourage a 'zero incident' workplace.

Security

Our initiatives include securing of data servers and computers, making sure contingency plans are ready if needed, and that we can account for our employees at all times during traveling.

Environment

Petrogates is focused on continuously reducing environmental impact based on defined improvement targets. Our initiatives include a proactive effort to reduce waste, consumption of energy, usage of fuel and prevent spills.

Quality

Quality is an important aspect in Petrogates' daily efforts to create the best solutions for all clients. We have defined quality objectives & planned activities applying for all Petrogates offices. To achieve the standards we aim for, we have a Global Quality Policy stating our aim and means to achieve and fulfil our quality objectives.



Customs Clearance Services

CUSTOMS CLEARANCE

- Handling customs documents is a complex procedure. We set our sights high and expect our customs specialist to handle documentation without mistakes. We do not accept mistakes as it may end up becoming a costly affair for us and not least for our clients. Our customs clearance experience goes back to 25 years ago where the company owner first worked as customs broker.
- We have a complete knowledge of all customs guidance and rules which makes us the sole leader of this service in Iraq. We have our own offices at Ibrahim Khalil customs complex, Erbil International Airport and Mersin Port with a highly professional team in each office.
- Our services include but not limited to: Import Customs Clearance, Export Customs Clearance, Transit Customs Clearance, Pre-Customs for direct delivery, Dangerous Goods Customs Clearance, Translation, Legalization and Ministerial Permits.

Freight Forwarding Services

AIR FREIGHT

Cooperating with Petrogates gives you access to global air freight solutions, courier service and air chartering based on your individual requirements. We provide quality and high standards through our worldwide network of agents and partners. Maybe a short transit time and fast delivery are important for you – or perhaps you prefer a cost-effective air freight solution. In both cases, we can help you.

Together, we will find a solution based on what is most important for you. Chartering an aircraft for groups or cargo is only the beginning. We can also assist with packing, customs handling, consolidation services and door-to-door deliveries – in fact, everything you need in air freight is within reach.

Our Air Freight Services includes:

- Direct Services
- Chartering
- Dangerous Goods Transportation
- Special Cargos
- Perishables
- Terminal Services
- Project Cargo



Freight Forwarding Services

SEA FREIGHT

Full container loads (FCL) and less than container loads (LCL) by sea freight is one of our core services. Each year, we deliver thousands of goods to container ports worldwide. With our global agency network and contact to the shipping lines, we provide weekly departures to destinations all over the world.

As our client, you will benefit from IT tools such as container and vessel tracking service. Providing you with a full overview of your shipment anytime and anywhere gives you the opportunity to plan your transport in the best way.

We provide a wide range of services related to sea freight, such as chartering, warehousing, customs handling, transport of project cargo and heavy lifting. In other words, we optimize your logistics chain.

Our Sea Freight Services includes:

- Container Transportation
- FCL – LCL
- NVOCC Services
- Multimodal Transportation
- IMDG
- Special Equipment
- Alternative Ocean Freight Corridors



Freight Forwarding Services

ROAD FREIGHT

Whether you need a domestic or international road logistics solution for your full truck load, part load, groupage or temperature-controlled products, we can arrange and deliver your cargo when and where you wish. Our skilled and experienced teams of freight forwarders arrange deliveries from door to door of all kinds of palletized industrial cargo or consumer goods throughout Middle East and in the rest of the world.

We are more than a traditional transport company handling cargo from one point to another. Our individual solutions focus on our clients' needs, and we aim to be the best local and global freight forwarder – our clients' preferred transport partner.

Our Road Freight Services includes:

- Our Road Freight Services include: FTL, LTL, Dry Cargo, Temperature Controlled Cargo, Hazardous Cargo, Break Bulk, Distribution, Customized Solutions and Key Account Management
- Individual transport agreements: We are happy to offer individual transport agreements according to our clients' wishes and requirements. We offer Track & Trace, Proof of Delivery (POD) and Efficient Communication Systems by phone or email.



Freight Forwarding Services

RAIL FREIGHT

Our experience operating and managing railroad networks across the world enables us to offer our customers comprehensive rail freight solutions.

For the timely, cost effective delivery of freight overland, a strong rail network provides an efficient transport solution.

We provides a safe, reliable and environmentally sound transport as part of the multimodal freight services we offer throughout our global network.

We have rail offerings that connect our customers to major economic regions worldwide to better support their supply chains.

Our Rail Freight Services includes:

- Wagon Stuffing - Unstuffing
- Railway transportation from Turkey to Europe
- Block Train
- Special Wagon
- Multimodal
- Heavy Tonnage



Freight Forwarding Services

INTERMODAL & MULTIMODAL

We can combine transport modes across our network to carry cargo by air, road, rail and sea – delivering flexible, cost effective freight transport solutions for our customers.

Our experience in designing and implementing customized end-to-end supply chains for our customers means that regardless of your specific freight transport requirements, we can provide you with an intermodal solution to meet your needs.

Using varying transport modes across your supply chain can reduce logistics costs, improve operational efficiencies and improve your speed to market. Your choice of service will depend on your budget and how quickly you need your freight delivered.

The flexibility of combining multiple transport modes means that generally all freight – almost any size, configuration and type – can be shipped via an intermodal network. Some restrictions will exist if using air transport in your intermodal freight solutions.

From fragile and high-value goods to dangerous goods and bulk commodities, we can design an intermodal transport plan to suit your needs – contact us to discuss your requirements and we'll work with you to find a solution that meets your needs.



Services

HEAVY TONNAGE & OUT OF GAUGE CARGO TRANSPORTATION

From major infrastructure projects to generalized transport of over-dimensional freight, we offer heavy haulage solutions designed to transport oversized structures and equipment around the corner or around the world. We provide multimodal heavy haulage services for a range of over-dimensional structures, vessels and machinery for customers within the infrastructure, construction, energy sectors and oil and gas.

Our vast network enables us to connect our customers across the globe with their suppliers and end consumers, from local heavy lift transport to long distance moves. No matter how challenging the geography or how complex the lift, we work with our customers in the planning of each project to help ensure timely and effective completion.

Transporting oversized cargo and large items or components requires special expertise and knowledge of the proper handling of the cargo. Our experts have performed many transports of cargo out of the ordinary.

Road transport, sea transport and air transport – we have been challenged with out-of-gauge shipments many times and we always manage to create a successful solution for the specific challenge.





Services

PROJECT CARGO LOGISTICS

We move it all – from single pallets to entire oil rigs – and we love challenges. Our project transport specialists have carried out many demanding special transports throughout the years – including historic project for the oil and gas industry such as transporting a 70-ton oil stripping tower from U.S.A to Kurdistan – Iraq in a first of its kind operation.

For the past years, we have transported industrial out-of-gauge and oversized equipment for energy projects, oil projects and other types of large and complex projects.

The services we provide through our in-house experts include planning, risk assessment, method statements, engineering, heavy lift and much more. In other words, we provide the full package.

Safety is among our highest priorities and we believe that protecting our employees and partners is protecting our business.



Services

WAREHOUSING & STORAGE SERVICES

We offer a variety of services designed to aid your business including full logistical support. When you take advantage of our logistics and warehouse management services, expect to receive instant support from our dedicated team. When it comes to total supply chain management, we work hard to place the needs of your business before all else. Just some of what you can expect includes site selection, procurement, inventory control, and so much more. We even provide the labor and equipment you need to transport your goods and manage them effectively.

We have our own warehouse which is located on Gazna Road, in front of Gazna Village in Erbil. The warehouse consists of a total 17500 m² in which 1050 m² is closed area. The warehouse is supported with a 24/7 security and CCTV.

We do it all:

- Bonded Warehousing
- Admissions & Tracking
- Stock & Control
- Terminal Services
- Temperature Controlled Warehousing
- Re-Packing and Labelling



Services

HUMANITARIAN LOGISTICS

Humanitarian logistics has become one of the most critical and challenging task in today's uncertain times by both natural and manmade disasters.

At Petrogates Logistics, we ensure that we fulfill the basic task of humanitarian logistics, which comprises of procuring and delivering requested supplies and services, at the right place and time, whilst ensuring best value for money. In the immediate aftermath of any unforeseen disaster, these supplies include items that are vital for survival, such as food, water, temporary shelter and medicine, among others.

Our work on the front line, has helped us build and maintain familiarity with the nuances of compliance, regulation and international standards that apply to movements of critical goods.

Humanitarian logistics requires dedication and coordination with different stakeholders to get critical goods to those in need, gaining trust and working with numerous partners to coordinate shipments in situations which often require short turnaround times.



Services

OTHER SERVICES

We are providing a wide range of other logistical services, including but not limited to:

- General Local Procurement Services (Crane, Forklift, Heavy Machines, Short & Long term Rental Services, Handling Equipment, and Industrial Attachmen
- Baskets, Containers Supply and Pre-fabricated Container Rental & Supply
- Heavy Lift Services (Lifting & Transportation) & Crane Rental Services (Project Designing, Equipment & Route Selection, Special Equipment, Location Survey & Reporting, Transportation Timeliness, Route Rehabilitations, Road Escort Services, Road Permission Services and Support Services)
- Material Handling (Forklift Supply & Services)
- Trucking Rental & Supply
- Specialized Freight Services (Oil & Gas Field Logistics, Industrial Raw Materials Logistics, Dangerous Goods, and Consultancy Services)
- Cargo Securing and Inspection Services, (Certified Lashing – Unlashing, Inspection, Labelling, Packaging, Lashing and Securing Equipment, Local Inspections, Certification, and DGR Declaration)
- Transportation of Oil & Liquid Products, and fuel Supply
- Dangerous Goods Services
- Lashing / Unlashing, Securing & Inspection Services
- 3PL and Value-Added Services



Memberships & Accreditations



ISO
9001:2015
14001:2015
45001:2018
BUREAU VERITAS



D-U-N-S
REGISTERED



MNR
REGISTRATION
100163



FIATA
MEMBER



IATA
ACCREDITED
AGENT

Project References For Custom Clearance Services

- **ENKA INSAAT**– Since 2012 until now, we cleared all shipments of Erbil Gas Power Station, Duhok Gas Power Station, Sulaimaniyah Gas Power Station and Besmaya Power Plant in Baghdad - Iraq
- **ENKA TEKNİK** – Al Nujaibiya Power Station in Basrah - Iraq
- **CALIK Energy** - Geyara Power Plant in Mosul, Al-Khairat Natural Gas Cycle Power Plant in Karbala
- **GAMA** – Khabat Thermal Power Plant in Erbil - Iraq
- **TTOPCO** - TAQ TAQ Oilfield and Kewa Chirmila in 2006 - Kurdistan Region / Northern Iraq
- **WEATHERFORD** – Gulf Keystone Rig in 2005, Talisman Rig and OMV Rig
- **GENEL Energy** - Taq-Taq Oilfield in 2003, and in 2009 Barbahar, Miran and Bina Bawi Oilfields
- **EXXON MOBIL** – Pirmam and Alqosh Rigs, Kurdistan Region / Northern Iraq
- **KOMET Group** – Bardarash Rig, Kurdistan Region / Northern Iraq
- **GENERAL EXPLORATION** – TAQA Atrush Rig, Kurdistan Region / Northern Iraq
- **MASS** - Mass Cement and Mass Iron (Steel Plant) in 1996 - Iraq
- **STERLING Energy** – Sakson Egypt Rig, Sangaw - Iraq
- **Erbil Steel Company**, Erbil - Iraq
- **Home Istanbul** - Iraq



Our World Class Clients

ENKA

Schlumberger

TTopco

Genel Energy

TAQA

ExxonMobil

GULF KEYSTONE
PETROLEUM LTD.



Weatherford

DNO
EST - 1971



ALMANSOORI

MASS GROUP HOLDING

OMV

KAR Group

**STERLING
ENERGY
PLC**

PETROCHEM
DRILLING FLUIDS

DIVERSIFIED DRILLING

FEDERAL GROUP

**CNPC
BGP**

**中国石油天然气集团公司
CHINA NATIONAL PETROLEUM CORPORATION**



77GROUP

ASFA] GROUP

**TEKFEN
TEKFEN HOLDING**

PARKER DRILLING

**TALISMAN
ENERGY**

HALLIBURTON

ÇALIK ENERJİ

GAMA

LC Waikiki

xeless



ESC
ERBIL STEEL COMPANY

İLCİ
İnşaat Sanayi ve Ticaret A.Ş.

ENKA TEKNİK
"THE PARTNER FOR ENGINEERED SOLUTIONS"

PERENCO



ICRC

Save the Children

**International
Medical Corps**

**Smith Drilling
SYSTEMS**

HAVATEK
ENDÜSTRİYEL İNHALAT ve MÜHENDİSLİK SAN. ve TİC. A.Ş.

**HEEDFUL
OIL & ENERGY
SERVICES LTD.**

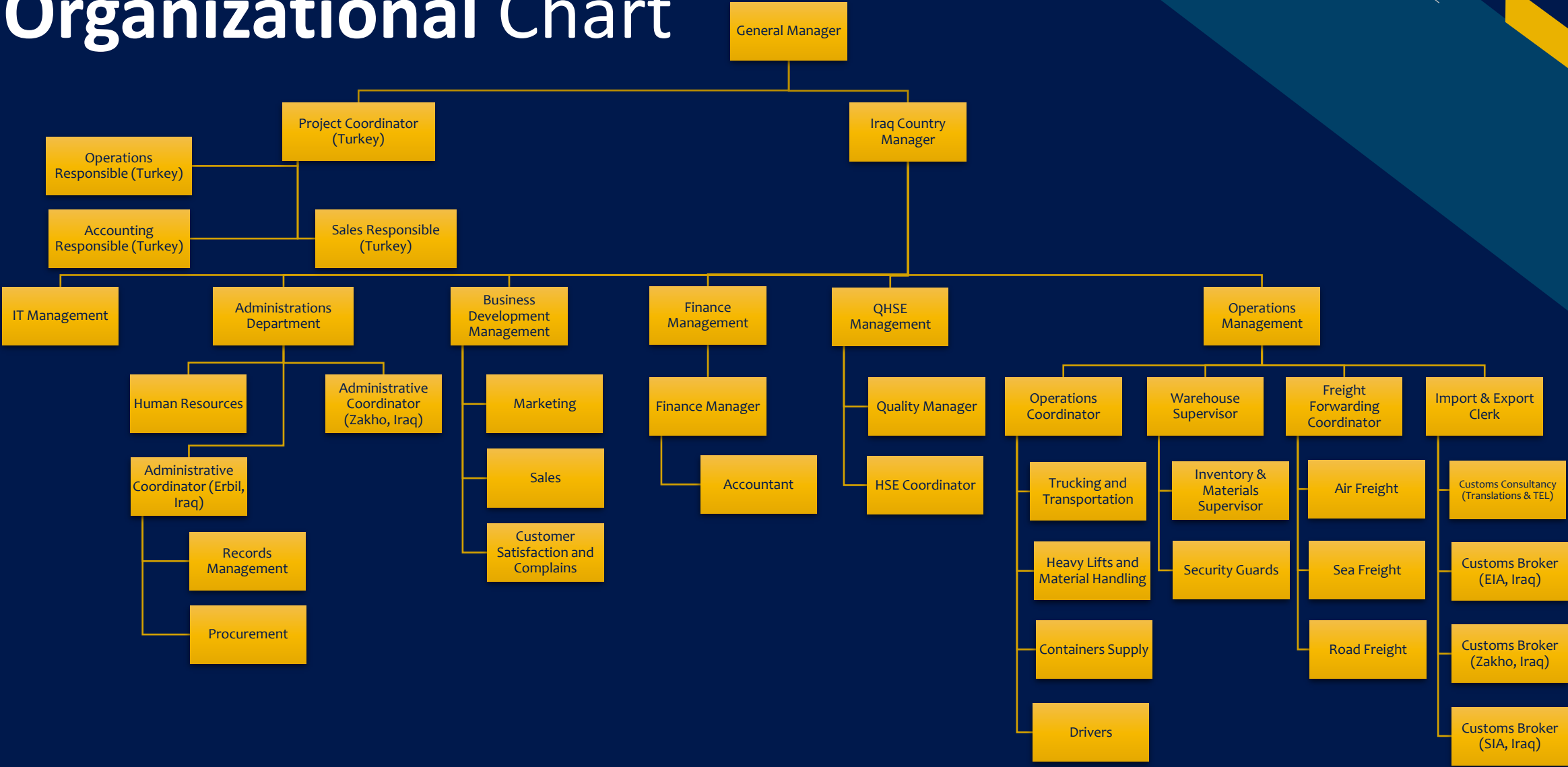
**Oren
Hydrocarbons**

CLARIANT

**CITADEL
Engineering
Company**

PETROPRIME

Organizational Chart



Our Offices

ERBIL OFFICE – MAIN OFFICE

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44001 Erbil / IRAQ
Phone: +9647502150101
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ERBIL INTERNATIONAL AIRPORT
EIA Cargo Ground
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ZAKHO OFFICE

Ibrahim Khalil Intl. Street
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IBRAHIM KHALIL OFFICE

IK Border Customs Complex
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PETROGATES WAREHOUSE

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MERSIN OFFICE

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Thank You.



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